



# FLEETSELECT PLANS

## PRICING INFORMATION

### TELSTRA BUSINESS FLEETSELECT PLANS

When you have 5 or more mobiles with Telstra Business FleetSelect Plans, you could get great added value

- FREE voice calls to mobile numbers on the same account<sup>1</sup>
- Sharing unused included call credits<sup>2</sup>
- Options that meet your business needs
- Grows with your business

## 1. SELECT THE PLAN

Choose the plan that offers you the greatest benefits.

Member (12 or 24 month Plan)	A rewarding plan with lower national call rates
<b>OR</b>	
Casual	No fixed term



Included benefits
<p><b>FREE intra-account voice calls</b></p> <p>Voice calls made from a Telstra Business FleetSelect Plan service to any other mobile service on the same account are FREE<sup>1</sup> – no charge, no flagfall.</p>
+
<p><b>Share unused included call credits</b></p> <p>Unused included calls can be shared between eligible mobile services on the same account.<sup>2</sup></p>
+
<p><b>Per second charging</b></p> <p>Mobile voice calls are charged by the second and not 30 second blocks, so you pay for what you use (plus any applicable connection fee).</p>
+
<p><b>Your preferred network</b></p> <p>Choose from Telstra's reliable GSM, 3G or Next G™ network to best suit the usage and coverage needs for your business.</p>



## 2. MATCH THE NUMBER OF MOBILES TO YOUR NEEDS

Enjoy great rates when your employees are on the Telstra Business FleetSelect Plan and rates that grow with your business.

As the number of mobile services on your account increases to the next tier, you will receive better call rates on your Telstra Business FleetSelect mobile services.

	Pricing table									Other rates			
Monthly fee <sup>^</sup>	\$10	\$30	\$40	\$60	\$80	\$100	\$150	\$250		Call connection fee (cents per call)	SMS <sup>4</sup> (cents per message per recipient in Australia)	MMS (cents per message per recipient in Australia)	Data rate (cents per KB PAYG)
Monthly included calls <sup>3</sup>	\$0	\$30	\$40	\$60	\$80	\$100	\$150	\$250					
<b>Member Plan</b>	<b>Voice call rates</b>												
5 – 10 mobiles	27c	25c	24c	22c	20c	19c	18c	17c	19c	19c	25c	50c	1c
11 – 19 mobiles	26c	23c	22c	21c	19c	18c	17c	16c	18c	18c	25c	50c	1c
20 – 39 mobiles	24c	21c	20c	19c	17c	16c	15c	14c	17c	17c	25c	50c	1c
40 - 79 mobiles	22c	20c	19c	17c	15c	13c	12c	10c	14c	14c	20c	50c	1c
80+ mobiles*	20c	19c	18c	16c	14c	12c	11c	9c	11c	11c	20c	50c	1c
<b>Member Plan</b>	<b>Video call rates</b>												
5 – 10 mobiles	38c	35c	33c	30c	28c	27c	25c	24c	19c				
11 – 19 mobiles	37c	33c	32c	29c	27c	26c	24c	23c	18c				
20 – 39 mobiles	35c	31c	30c	28c	26c	24c	22c	21c	17c				
40 - 79 mobiles	31c	28c	26c	23c	20c	18c	17c	16c	14c				
80+ mobiles*	30c	27c	25c	22c	19c	17c	16c	15c	11c				
<b>Casual Plan</b>	<b>Voice call rates</b>												
5 – 10 mobiles	N/A	31c							19c	25c	50c	1c	
11 – 19 mobiles		30c							18c	25c	50c	1c	
20 – 39 mobiles		29c							17c	25c	50c	1c	
40 - 79 mobiles		26c							14c	25c	50c	1c	
80+ mobiles*		25c							13c	25c	50c	1c	
<b>Casual Plan</b>	<b>Video call rates</b>												
5 – 10 mobiles	N/A	43c							19c				
11 – 19 mobiles		42c							18c				
20 – 39 mobiles		41c							17c				
40 - 79 mobiles		36c							14c				
80+ mobiles*		35c							13c				

<sup>^</sup> Min cost over 12 months (for 5 services) is \$600, \$1,800, \$2,400, \$3,600, \$4,800, \$6,000, \$9,000 and \$15,000 on \$10, \$20, \$30, \$40, \$60, \$80, \$100, \$150 and \$250 plan respectively plus usage.

<sup>\*</sup> To be eligible for Tier 5 pricing you must connect at least 40 of the 80 minimum eligible services to a Business FleetSelect plan with a minimum term of 12 months on or after 26 March 2009. Tier 5 rates are not automatically applied.

All rates shown as cents per 30 seconds and include GST, but are charged per second. Voice calls charged per second. Video calls charged per 30 seconds. Data rate charged per kilobyte.



### 3. CHOOSE ONE MEMBER PLAN BONUS OPTION<sup>5</sup>

When you select a Telstra Business FleetSelect Member Plan for 12 or 24 months with a monthly fee of \$30 or more, you can choose one of our fantastic Bonus Options.

	5 – 10 mobiles	11 – 19 mobiles	20 – 39 mobiles	40 - 79 mobiles	80+ mobiles
<b>Any mobile</b> Voice call to an eligible mobile on any network within Australia 24/7 <sup>5</sup>	12c	11c	10c	9c	8.5c
<b>Telstra mobile rate</b> Voice call to an eligible Telstra mobile within Australia 24/7 <sup>5</sup>	8c	7c	6c	5c	5c
<b>Any landline</b> Voice call to an eligible landline within Australia 24/7 <sup>5</sup>	8c	7c	6c	5c	5c
<b>Business hours</b> Voice calls between 7am and 7pm, 7 days a week to all landlines and mobiles within Australia <sup>5</sup>	14c	13c	11c	9c	8.5c
<b>No flagfall</b> No flagfall for voice calls to an eligible landline or mobile within Australia <sup>5</sup>	Standard rate charged per second				

All rates shown as cents per 30 seconds and include GST, but are charged per second. Call connection fee applies, with the exception of the No Flagfall option.

#### AND ON A 24 MONTH MEMBER PLAN AND A MONTHLY FEE OF \$30 OR MORE YOU ALSO RECEIVE

##### LOYALTY BONUS CREDIT

If you already have your own mobile phone or buy one using our Mobile Repayment Option you'll receive a Loyalty Bonus Credit for the term of your plan.

Monthly fee	\$10	\$30	\$40	\$60	\$80	\$100	\$150	\$250
Credit per month	\$0	\$7.50	\$10	\$12.50	\$15	\$20	\$25	\$30
Credit over 24 months	\$0	\$180	\$240	\$300	\$360	\$480	\$600	\$720

OR

##### SUBSIDISED HANDSET

Choose a subsidised handset from our latest range of mobile phones.

+

##### PORT-IN CREDIT<sup>†</sup>

BYO numbers: Bring your mobile number across to Telstra Business from another phone company and receive a port-in credit. This credit will appear on your bills<sup>6</sup>.

Monthly fee	\$10	\$30	\$40	\$60	\$80	\$100	\$150	\$250
Port-in credit	\$0	\$120	\$130	\$150	\$180	\$210	\$250	\$290

<sup>†</sup> Available for numbers successfully transferred.



## YOUR BUSINESS CAN ALSO ENJOY

### SMS INTERNATIONAL

50c per message per recipient.

### CALL FORWARDING

6c per 30 sec block (or part thereof) to almost any phone in Australia.

### MESSAGEBANK® (STANDARD)

Call Forward 6c per 30 sec block (or part thereof). Message Retrieval 14c per 30 sec block (or part thereof).

### VIDEO MESSAGEBANK (FOR CUSTOMERS WITH VIDEO MOBILES)

Call Forward 6c per 30 sec block (or part thereof). Message Retrieval 14c per 30 sec block (or part thereof).

### MEMO, FAX & DATA, INTERNATIONAL ROAMING, FAX MAILBOX

Please call **1800 BUSINESS (1800 287 463)** to discuss your options.

### FOR THOSE WHO LIKE THE DETAILS, WE'VE GOT THEM HERE

1. Our FairPlay Policy applies. Excludes international calls and international roaming calls.
2. Unused included calls expire each month.
3. Excludes some calls including calls to Sensis 1234 service, directory assistance calls to 12234 and 12455, third party content charges and international roaming calls. Unused calls expire monthly.
4. Up to 160 characters per SMS.
5. Bonus Options and per second charging do not apply to some calls including Video Calls and calls to numbers beginning with 19, 12, 13, 1300 or 1800, emergency calls, calls to Telstra Mobile Satellite services, calls to Optus satellite phones, diversion calls, value added services (such as reminder and wakeup calls), Operator Assisted Calls, calls involving third party content charging, international or international roaming calls, MessageBank deposits and retrievals, Memo, PocketNews® or data calls (such as SMS, MMS, BigPond® Mobile Services, GPRS, 3G, HSDPA, and Push to Talk). A \$15 administration fee applies if you change your Bonus Option more than once in a 30 day period.
6. Credit applied by second bill. Not available with any other port-in credit offer. Credit not redeemable for cash.

Our Customer Terms which are available at [telstra.com.au/customerterms](http://telstra.com.au/customerterms) apply to Telstra Business FleetSelect Plans. To connect to a Telstra Business FleetSelect Plan you must provide proof of your ABN, ACN or ARBN.